



GLOBAL PACIFIC
FINANCIAL SERVICES LTD.

FUSION release

Submitted by Josh on February 6, 2014 - 9:26am

Effective February 6th, 2014 is now available

IMPORTANT: Please note that starting today you can obtain the update via your Fusion Illustration Software.

A FUSION release [effective February 6th, is now available for all representatives](#). The highlights of this release are:

Individual Insurance:

- New Life Insurance product (TRAD): Life at 65.
- **LTC Advance** is now available:
 - In TRAD with the following products: Life 20 and Life at 65.
 - In PACE UL with the following products: Precision 20 and Precision at 65 (also available with Foundation (T100) since September 2013).
 - For ages 56 to 59 for all products mentioned above (subject to individual consideration).
 - In the summary on the left of the input screen so you can obtain the cost related to this option.
- Reduced rates (7% on average) for the Term 30 and Flex 30 products.
- New benefit: Business Insurability Option.
- Minor changes to the Multi-Coverage Discount.
- Preferred offer for term life (TRAD and PACE UL) for amounts between \$250 000 and \$750 000 (please refer to the Fusion Help for more details).
- Relaxed underwriting requirements for Life Insurance amounts over \$2M.
- Financial Needs Analysis update.
- Signature block added to the Financial Needs Analysis.
- Accessibility to the "LTC Advance" and the "Desjardins Group" videos from the Fusion Menu.
- Updated costs of care in a government subsidized facility in the Long-Term Care concept.
- Other adjustments and minor changes.

Retirement/Savings:

- Guarantee Advantage Allocation Calculator update for the April 2014 campaign.
- Guarantee Advantage Wheel of Returns update for the April 2014 campaign.

new version as of February 6 th , 2014	
Fusion Menu	5.9.0
Life/Health Insurance	15.2.0
Concepts Platform	2.8.3

Please be advised that you can get this new version starting today:

- 1) **As soon as you open your Fusion Illustration Software; or**
- 2) By clicking on the 'update link' in the electronic version of the Marketing Flash; or
- 3) On Webi

Check-out Webi today for the headline announcing the availability of the update.

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