

eBulletin: Nov. 26, 2012 - IMPORTANT SOFTWARE UPDATE

Submitted by Tracey on November 26, 2012 - 11:24am

IMPORTANT SOFTWARE UPDATE

Canada Life's Concourse software is now updated to version 1.5. Please download the latest version in the [Global Pacific software page](#).

Please note: Effective November 26, 2012, disability insurance return of premium pre-pay account interest rate will be reduced from 2.75 per cent to one per cent.

...[Click here for more details](#).

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Canada Life
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Thank you for doing business with Canada Life. Here's the latest issue of the eBulletin from Canada Life with information to help you in your business with us. Please forward to your advisors where appropriate.

In this week's issue:

1. Updates have arrived for your Concourse 1.5 software

- Updated participating life insurance illustrations reflecting the 2013 dividend scale on illustration version 2.1
- Updated critical illness insurance rates on *Zoom* version 13.3
- Details on what's new in Canada Life *Concourse*™ version 1.5

2. Changes to Canada Life disability insurance return of premium pre-pay account interest rate, effective Nov. 26, 2012

- Disability insurance return of premium pre-pay account interest rate decreasing from 2.75 per cent to one per cent

3. Canada Life term life insurance conversion packages to arrive early January 2013

- Packages include personalized, custom lists of clients eligible for term conversions
- Include important information for you to start selling term conversions right away

4. Consider an RRSP loan to help clients catch up on contributions

- Canada Life RRSP loan providers: National Bank of Canada and B2B Bank
- RRSP loan application deadline is Friday, March 1, 2013

5. Wealth Management Operations update for November 2012

- Maturity option deadline ? Dec. 14, 2012
- Wealth Management wants to hear from you
- Access previous Wealth Management Operations communications through *RepNet*, on Home page

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