



GLOBAL PACIFIC  
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## Practice Development Series Module 5B Discovery (Mentored)

Submitted by Rica Zara on October 12, 2022 - 4:46pm

































# Practice Development Series

## Registration Discovery (Mentored)

Join us on Tuesday, October 18, 2022, at 8:30 A.M. (PDT) for Module 5B of the Practice Development series.

Register Now

The Greater Vancouver Chapter will be sponsoring the Advocis Practice Development series, focusing on skills and knowledge that newer advisors need to be successful. The modules are delivered in two parts by

Module Five: Discovery

## Development Series

### Hosted by Advocis Vancouver Island Chapter:

- Module 1A: Business Planning: March 8, 2022
- Module 1B: Business Planning/Mentor Input: March 15, 2022
- Module 2A: Marketing: April 12, 2022
- Module 2B: Marketing/Mentor Input: April 19, 2022

## Questions:

If you have any questions or concerns regarding this event, please reach out to Advocis Greater Vancouver at: [greatervancouver@advocischapter.ca](mailto:greatervancouver@advocischapter.ca).

- Module 3A: Prospecting: May 10, 2022
- Module 3B: Prospecting/Mentor Input: May 17, 2022

### Hosted by Advocis Greater Vancouver:

- Module 4A: Engagement: September 13, 2022
- Module 4B: Engagement/Mentor Input: September 20, 2022

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- Module 5A: Discovery: October 11, 2022
- **Module 5B: Discovery/Mentor Input: October 18, 2022**
- Module 6A: Needs Analysis: November 8, 2022
- Module 6B: Needs Analysis/Mentor Input: November 15, 2022

### Hosted by Advocis Greater Thompson Okanagan:

- Module 7A: Advice Delivery: December 6, 2022
- Module 7B: Advice Delivery/Mentor Input: December 13, 2022
- Module 8A: Fine Tuning your Financial Advisory Practice: January 10, 2023
- Module 8B: Fine Tuning your Financial Advisory Practice/Mentor